

Message Text

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C O R R E C T E D C O P Y (LINE 2 PARA 2. OMITTED)

E.O. 11652: GDS

TAGS: EFIN, MCAP, NATO

SUBJECT: BURDENSARING - RESULTS OF LAULAN VISIT,

-- OCTOBER 23 NAC AGENDA ITEM NO. II

REF: USNATO 5729, STATE 229880

1. VISIT OF Y. LAULAN AND S. VOYADZIS WAS IN OUR VIEW
HIGHLY SUCCESSFUL AND RESULTED IN CLOSE AGREEMENT ON THE
BROAD OUTLINE OF RELATIONSHIP BETWEEN NATO ECONOMIC
DIRECTORATE-DEVELOPED DATA AND WASHINGTON-LEVEL VERIFICA-
TION OF CERTAIN CATEGORIES OF BOP DATA AND APPROACH TO
FUTURE REPORTS TO CONGRESS ON JACKSON-NUNN AMENDMENT
COMPLIANCE. BASICALLY TWO TYPES OF OFFSET DATA WILL BE
USED: ONE EMBODYING DATA REPORTED FROM NATO AND VERIFIED
BY ESTABLISHED USG BALANCE OF PAYMENTS PROCEDURES AS
RECEIPTS DURING FY-74; ANOTHER EMBODYING THOSE TYPES OF
OFFSET WHICH CANNOT READILY OR FULLY BE VERIFIED BY SUCH
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MEANS. THE FIRST CATEGORY WILL CONSIST OF PRIMARILY

GOVERNMENT-TO-GOVERNMENT TRANSACTIONS. THIS CATEGORY, AFTER THE CONSULTATIONS JUST HELD HERE, NO' STANDS AT A MINIMUM DOLLARS 527.7 MILLION (OF T,E DOLLARS 1.055 BILLION THE NATO ECONOMIC DIRECTORATE (ED) AS DEVELOPED SO FAR FOR ALL TYPES OF OFFSET).

2. AT THE NAC LAULAN PLANS TO SPEAK IN GENERAL TERMS, NOTING THAT SOME TIGHTENING UP ON NATO ED FIGURES, NEEDED FOR WHICH ED WILL BE IN TOUCH WITH VARIOUS DELEGATIONS (FYI - FRANCE, BELGIUM, NORWAY, UK AND GREECE). HE WILL NOTE THAT NATO ED'S EFFORT TO SUPPLY DATA WHICH USG IN MA Y CASES COULD NOT DEVELOP, USING ITS OWN MEANS, GREATLY APPRECIATED. HE WILL URGE CONTINUANCE OF GENERAL NATO DATA DEVELOPMENT EFFORT, WHICH COULD TIE IN NICELY WITH FORECASTING DEFENSE PROCUREMENT PLANS.

3. GOODSPEED WILL DISCUSS VISIT WITH MISSION IN GREATER DETAIL ON RETURN. HE NOTES THAT FOLLOWING GENERAL TALKING POINTS WOULD BE APPROPRIATE FOR US REP TO USE AT NAC MEETING:

A. ED VISIT AND COOPERATIVE EFFORT APPRECIATED AND OF GREAT USE TO USG AS WHOLE AND TO INDIVIDUAL AGENCIES.

B. USG ALSO APPRECIATES COOPERATION SHOWN BY EUROPEAN ALLIES IN MAKING DATA AVAILABLE.

C. USG WILL BE ABLE TO USE GREAT BULK OF DATA DEVELOPED BY ED IN ONE FORM OR ANOTHER IN COMPLIANCE WITH JACKSON-NUNN. KISSINGER

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